

PZENA GLOBAL FOCUSED VALUE FUND (WHOLESALE)

PORTFOLIO MANAGERS



Caroline Cai, CFA With Pzena since 2004 In Industry since 1998



John P. Goetz With Pzena since 1996 In Industry since 1979



Ben Silver, CFA With Pzena since 2001 In Industry since 1988

FUND FACTS

Responsible Entity	Equity Trustees Limited
Inception Date	January 30, 2020
APIR	ETL0484AU
ARSN	613 118 522
Base Currency	AUD
Minimum Investment Amount	A\$25,000
Fund AUM	A\$408.4 Million
Management Expense Ratio	0.85%
Liquidity	Daily
Benchmark Index	MSCI ACWI Index
Investment Universe	2,000 largest global companies
# of Positions	Generally 40-60
Buy/Sell Spread	0.25%/0.20%

Registered for distribution in Australia and New Zealand

ENQUIRIES

Paul Whymper-Williams

Director of Business Development and Client Services +61 (0)421 915 366 whymper-williams@pzena.com

John Jardim

Director of Business Development and Client Services +61 (0)419 519 852 jardim@pzena.com

For unit pricing visit: www.eqt.com.au/insto

PERFORMANCE SUMMARY - AUD		ANNUALISED		
	QTD 2023	One Year	Three Years	Since Inception 30 Jan 2020
Pzena Global Focused Value Fund (Wholesale) (gross offees)	9.35%	19.46%	12.43%	10.87%
Pzena Global Focused Value Fund (Wholesale) (net)	9.29%	19.16%	11.90%	10.21%
MSCI ACWI Index	13.16%	26.49%	12.62%	10.75%
MSCI ACWI Value Index	11.76%	21.15%	12.32%	8.17%

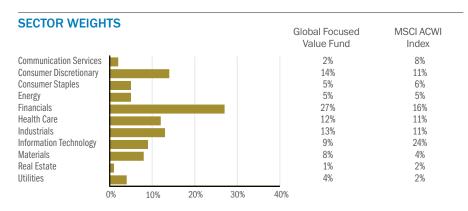
The above performance numbers are based on unaudited financial statements. The MSCI ACWI Index is used as a benchmark to indicate the investment environment existing during the time periods shown in this report. The MSCI ACWI Index is a free float-adjusted market capitalization index that is designed to measure developed market equity performance, including the U.S. and Canada and is net of withholding tax. The MSCI ACWI Index cannot be invested in directly. The Pzena Global Focused Value Fund return reflects month end valuations as at the last business day of each month and the Since Inception returns are annualised. Past performance is not necessarily an indicator of future performance.

PORTFOLIO CHARACTERISTICS		
	Global Focused Value Fund	MSCI ACWI Index
Price / Earnings (1-Year Forecast)	10.5x	18.4x
Price/Book	1.2x	3.1x
Median Market Cap (\$B)	\$41.9	\$17.6
Weighted Average Market Cap (\$B)	\$92.1	\$756.9
Active Share	96.2	-
Number of Stocks	54	2,841

Source: MSCI ACWI Index, Pzena Analysis

REGION CONCENTRATION Global Focused MSCI ACWI Value Fund Index North America 45% 67% Europe ex-U.K. 12% 31% United Kingdom 11% 3% **Emerging Markets** 8% 10% Japan 3% 6% Dev. Asia ex-Japan 1% 1% Australia/New Zealand 2%

Country weights adjusted for cash - may appear higher than actual.



Sector weights adjusted for cash - may appear higher than actual. Numbers may not add due to rounding.



PZENA GLOBAL FOCUSED VALUE FUND (WHOLESALE)

TOP 10 HOLDINGS

DAIMLER TRUCK HOLDING AG	3.5%
MICHELIN SA	2.9%
SHELL PLC	2.9%
DOW INC.	2.9%
BASF SE	2.8%
EDISON INTERNATIONAL	2.8%
COGNIZANT TECH SOLUTIONS	2.7%
BAXTER INTERNATIONAL INC.	2.6%
CAPITAL ONE FINANCIAL CORPORATION	2.5%
CHARTER COMMUNICATIONS INC. CLASS A	2.5%
Total	28.1%

Numbers may not add due to rounding.

INVESTMENT PROCESS

- Universe: 2,000 largest global companies
- Fundamental research conducted on companies considered the most undervalued based on price relative to normalized earnings
- Co-Portfolio Managers construct a portfolio of deeply undervalued businesses requiring unanimous consent



PLATFORMS

AMP North Asgard BT Panorama Hub24 Macquarie Wrap Mason Stevens Netwealth Powerwrap Praemium Xplore Wealth







The rating issued 03/2023 is published by Lonsec Research Pty Ltd ABN 11 151 658 561 AFSL 421 445 (Lonsec). Ratings are general advice only, and have been prepared without taking account of your objectives, financial situation or needs. Consider your personal circumstances, read the product disclosure statement and seek independent financial advice before investing. The rating is not a recommendation to purchase, sell or hold any product. Past performance information is not indicative of future performance. Ratings are subject to change without notice and Lonsec assumes no obligation to update. Lonsec uses objective criteria and receives a fee from the Fund Manager. Visit lonsec.com.au for ratings information and to access the full report. © 2023 Lonsec. All rights reserved.

Pzena Investment Management, LLC ("PIIM") was awarded 'Emerging Manager of the Year' by Money Management Australia in partnership with Lonsec for the year 2023. PIIM did not provide any compensation in connection with obtaining this award. PIM did pay a standard rating fee to have its funds rated by Lonsec.d.

PORTFOLIO QUARTERLY COMMENTARY - Q1 2024

Global developed markets led by the US rallied in the quarter, driven by moderating inflation, prompting expectations of central bank rate cuts. Europe benefited from similar tailwinds, while Japan rallied on strong earnings growth, helped by a weaker Yen. Growth stocks most exposed to Al maintained leadership, resulting in our underperformance. Top performing market sectors for the quarter were information technology, communication services, then energy (on an 18% rise in the oil price, WTlbasis over the quarter on supply concerns). Financial and industrials also fared well. The laggards were real estate, utilities, and consumer staples.

The MSCI All Country World Index returned 13.2% and the MSCI ACW Value Index 11.8%. The Fund returned 9.4% this quarter.

Information technology, communication services, and consumer discretionary were the top-detracting sectors on a relative basis (mainly stock selection and, in the case of IT, both the underweight position and also what we did not own in the sector). The largest individual detractor was voice/internet/cable provider **Charter Communications** on continued subscription share loss to fixed wireless competitors. The stock was also impacted by uncertainty around funding for the Affordable Connectivity Program, as well as an announced increase in capital expenditures. Global staffer **Randstad** also detracted on a double-digit decline in growth in the US and Germany. The company is managing its expenses well and continues to return cash to shareholders. UK grocer **J Sainsbury** also detracted in the quarter on top line pressure from disinflation and an increase in capital expenditures. Pricing actions over the last three years have restored competitiveness and the company expects a healthy return of capital to shareholders.

Financials was the top-contributing sector (largely stock selection), benefitting from continued benign credit costs, strong earnings, and expectations of monetary easing. Within industrials, **Daimler Truck** rose on the back of a strong earnings report, driven by double-digit operating margins in their Mercedes Benz division, and a shareholder-friendly capital return policy. Electronics assembler **Hon Hai** moved higher on expected share gains in the iPhone due to their India expansion combined with

huge demand for Al servers. Money center bank **Citigroup** also rose on expense reduction guidance for 2024 that was well received by investors.

We initiated 3 new positions in the quarter. Bristol Myers-Squibb (BMY) is a prototypical biopharma company, offering therapeutic drugs in five key areas: oncology, hematology, immunology, cardiovascular, and fibrosis. The prospect of declining sales, due to the loss of drug exclusivity and overall uncertainty around drug pricing from the Inflation Reduction Act, is weighing on the stock. The company generates a mid-teens free cash flow yield - part of which will be reinvested into business development, with the balance returned to shareholders. We think BMY's pipeline of new products will continue to ramp and should contribute meaningfully over the coming years. We also purchased Tyson Foods, the largest meat processor in the US. In FY23, Tyson's operating margins for each of its three commodity meat segments—beef, chicken, and pork—were negative, making it the worst year in the company's history. We believe that industry capacity will continue to rationalize while Tyson's branded Prepared Foods segment should remain strong, helping the company navigate any prolonged challenges. Our third new company is CVS, the largest retail pharmacy chain in the US, the top PBM in Caremark, and a significant HMO in Aetna. This combination of assets should enable better patient outcomes at lower costs but has been hurt by reimbursement pressure in the retail pharmacy business, rising medical expenses weighing on insurance profitability, and negative political rhetoric aimed at PBMs. We believe these fears are more than priced in given the company's leading competitive positions in an industry with favorable growth demographics.

We also added to Charter Communications, China Overseas Land & Investment, and Magna, funding these purchases with a trim to the position in Accor, on strength. We sold out of VW, where the range of outcomes widened after the acquisition of a Chinese EV company called into question the efficacy of VW's research and development efforts, as well as the decision to curtail the path of business divestment.

PZENA GLOBAL FOCUSED VALUE FUND (WHOLESALE)

DISCLAIMERS

This document has been prepared and issued by Pzena Investment Management, LLC (ARBN 108 743 415), a limited liability company ("Pzena"). Pzena is regulated by the Securities and Exchange Commission (SEC) under U.S. laws, which differ from Australian laws. Pzena is exempt from the requirement to hold an Australian financial services license in Australia in accordance with ASIC Corporations (Repeal and Transitional) Instrument 2016/396. Pzena offers financial services in Australia to 'wholesale clients' only pursuant to that exemption. This document is not intended to be distributed or passed on, directly or indirectly, to any other class of persons in Australia.

Equity Trustees Limited ("Equity Trustees") (ABN 46 004 031 298), AFSL 240975, is the Responsible Entity for the Pzena Global Focused Value Fund ("the Fund"). Equity Trustees is a subsidiary of EQT Holdings Limited (ABN 22 607 797 615), a publicly listed company on the Australian Securities Exchange (ASX: EQT). The Investment Manager for the Fund is Pzena Investment Management, LLC (ARBN 108 743 415) ("Pzena"). This publication has been prepared by Pzena to provide you with general information only. In preparing this information, we did not take into account the investment objectives, financial situation or particular needs of any particular person. It is not intended to take the place of professional advice and you should not take action on specific issues in reliance on this information. Neither Equity Trustees, Pzena nor any of their related parties, their employees or directors, provide any warranty of accuracy or reliability in relation to such information or accept any liability to any person who relies on it. Neither Equity Trustees nor Pzena are registered as financial service providers in New Zealand, and neither of them is able to provide financial advice to any person in New Zealand who is not a 'wholesale investor' within the meaning of clause 3(2) of Schedule 1 of the FMCA. Past performance should not be taken as an indicator of future performance. You should obtain a copy of the Product Disclosure Statement before making a decision about whether to invest in this product. The Fund's Target Market Determination is available here https://www.eqt.com.au/insto/. A Target Market Determination is a document which is required to be made available from 5 October 2021. It describes who this financial product is likely to be appropriate for (i.e. the target market), and any conditions around how the product can be distributed to investors. It also describes the events or circumstances where the Target Market Determination for this financial product may need to be reviewed.

In New Zealand, any offer of this Wholesale Class of the Fund is limited to 'wholesale investors' within the meaning of clause 3(2) of Schedule 1 of the Financial Markets Conduct Act 2013 ('FMCA'). This document is not to be treated as an offer, and is not capable of acceptance by, any person in New Zealand who is not a Wholesale Investor.

While information contained in this document has been prepared with all reasonable care, no responsibility or liability is accepted by Pzena for any errors or omissions or misstatements however caused. The information contained herein is not an indication of future performance of the Fund. Information provided herein is general information only and does not take account of your personal objectives, financial situation or needs. Accordingly, you should obtain financial advice to ascertain the suitability of our products for their personal financial needs and circumstances. You should also consider information in the Product Disclosure Statement ("PDS") and Reference Guide before making a decision about investing in the Fund.

In accordance with broadly accepted Australian Unit Trust practice, in early July, Pzena's unit trusts will undergo a 'blackout period' during which time any investor applications/ redemptions will be delayed. While investor transactions will continue to be processed, the trusts must halt securities trading for the duration of the blackout period, which may impact performance based on the relative value of the trust's cash. Pricing for each valuation period during the blackout will be calculated following the trust administrator's completion of end of fiscal year distribution calculations in mid-July. At the conclusion of the blackout period daily unit pricing will resume, and the application/redemption process will return to normal.

Ratings are not the only factor to be taken into account when deciding whether to invest in a financial product. Ratings can change in the future. Please refer to www.lonsec.com.au for further information about the meaning of the rating and the rating scale.

The Zenith Investment Partners (ABN 27 103 132 672, AFS Licence 226872) ("Zenith") rating (assigned August 2020) referred to in this document is limited to "General Advice" (s766B Corporations Act 2001) for Wholesale clients only. This advice has been prepared without taking into account the objectives, financial situation or needs of any individual and is subject to change at any time without prior notice. It is not a specific recommendation to purchase, sell or hold the relevant product(s). Investors should seek independent financial advice before making an investment decision and should consider the appropriateness of this advice in light of their own objectives, financial situation and needs. Investors should obtain a copy of, and consider the PDS or offer document before making any decision and refer to the full Zenith Product Assessment available on the Zenith website. Past performance is not an indication of future performance. Zenith usually charges the product issuer, fund manager or related party to conduct Product Assessments. Full details regarding Zenith's methodology, ratings definitions and regulatory Compliance are available on our Product Assessments and at http://www.zenithpartners.com.au/RegulatoryGuidelines

All investments involve risk, including loss of principal. The price of equity securities may rise or fall because of economic or political changes or changes in a company's financial condition, sometimes rapidly or unpredictably. Investments in foreign securities involve political, economic and currency risks, greater volatility and differences in accounting methods. These risks are greater for investments in Emerging Markets. The Fund emphasizes a "value" style of investing, which targets undervalued companies with characteristics for improved valuations. This style of investing is subject to the risk that the valuations never improve or that returns on "value" securities may not move in tandem with the returns on other styles of investing or the stock market in general.

© Pzena Investment Management, LLC, 2024. All rights reserved.