PZENA FOCUSED VALUE

PZENA Investment Management

STRATEGY FACTS

Inception Date	January 1, 1996
AUM (\$B)	0.1
Investment Universe	1000 largest U.S. companies
# of Positions	Generally 30-40
Available Vehicles	Separate Account

ABOUT US

Pzena Investment Management is a global deep value equity manager that uses a proprietary research process to buy companies we believe are priced significantly below their long-term earnings potential. A diverse team from a range of industry backgrounds, Pzena is dedicated to meeting client needs as thought leaders on value investing.

John Flynn

With Pzena since 2005

In Industry since 2000

PORTFOLIO MANAGERS



Daniel Babkes With Pzena since 2016 In Industry since 2008



Ben Silver With Pzena since 2001 In Industry since 1988

PORTFOLIO CHARACTERISTICS

	Strategy	Index
Price to Normal Earnings^	7.4x	14.2x*
Price/Earnings (1-Year Forecast)	12.0x	18.2x
Price/Book	1.6x	2.8x
Dividend Yield	2.5	2.0
Median Market Cap (\$B)	18.6	13.6
Weighted Average Market Cap (\$B)	50.7	158.7
Active Share	93.2%	-
Number of Stocks (model portfolio)	39	872

Source: Russell 1000® Value, Pzena Analysis ^Pzena's estimate of normal earnings.

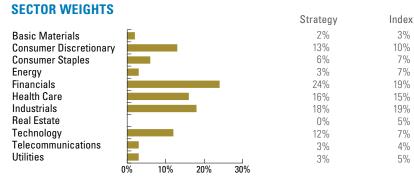
*Fzena s estimate of normal earnings.

*Universe Median of 1000 largest U.S. companies.

TOP 10 HOLDINGS

CITIGROUP INC.	4.8%
CAPITAL ONE FINANCIAL CORPORATION	4.1%
CVS HEALTH CORPORATION	3.8%
BAXTER INTERNATIONAL INC.	3.7%
WELLS FARGO & COMPANY	3.6%
LEAR CORPORATION	3.5%
DOW INC.	3.5%
CHARTER COMMUNICATIONS INC. CLASS A	3.0%
HUMANA INC.	2.9%
COGNIZANT TECH SOLUTIONS CORP CL A	2.8%
Total	35.7%

Numbers may not add due to rounding



Sector weights adjusted for cash - may appear higher than actual. Numbers may not add to 100% due to rounding. Index is the Russell 1000® Value.

30	VED	One	Three	Five	Ten	Since
30	YTD	One Year	Year	Year	Year	Inception
6.4%	9.4%	27.4%	11.5%	13.0%	9.4%	10.6%
6.2%	8.6%	26.1%	10.4%	11.9%	8.3%	9.5%
9.4%	16.7%	27.8%	9.0%	10.7%	9.2%	9.1%
	6.2% 9.4%	6.2% 8.6% 9.4% 16.7%	6.2% 8.6% 26.1% 9.4% 16.7% 27.8%	6.2% 8.6% 26.1% 10.4% 9.4% 16.7% 27.8% 9.0%	6.2% 8.6% 26.1% 10.4% 11.9%	6.2% 8.6% 26.1% 10.4% 11.9% 8.3% 9.4% 16.7% 27.8% 9.0% 10.7% 9.2%

Past performance is not indicative of future results. Returns could be reduced, or losses incurred, due to currency fluctuations. See Disclosures Section.

CALENDAR YEAR RETURNS	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Pzena Focused Value Composite - Gross	11.4%	-5.6%	24.7%	17.0%	-20.1%	26.9%	-0.1%	27.2%	-6.4%	28.7%
Pzena Focused Value Composite - Net	10.3%	-6.5%	23.5%	15.8%	-20.9%	25.7%	-1.1%	26.0%	-7.4%	27.4%
Russell 1000® Value Index	13.5%	-3.8%	17.3%	13.7%	-8.3%	26.5%	2.8%	25.2%	-7.5%	11.5%

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Composite returns are benchmarked to the Russell 1000® Value Index (the "Index"). The benchmark is used for comparative purposes only. The Russell 1000® Value Index measures the performance of the large-cap value segment of the US equity universe. It includes those Russell 1000® companies with lower price-to-book ratios and lower expected growth values. The Index cannot be invested in directly. The performance of the Index reflects the reinvestment of dividends. The Pzena Focused Value strategy is significantly more concentrated in its holdings and has different sector weights than the Index. Accordingly, the performance of the Composite will be different from, and at times more volatile, than that of the Index.

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